

CUSTOMER SPOTLIGHT

There's something sweet about Selkirk

Global commodities broker E.D. & F. Man and Barrett Distribution Centers announce new operation in Selkirk, NY

BY MARK SOTIR, DIRECTOR OF CUSTOMER RELATIONS

Barrett Distribution Centers is proud to announce an operating agreement with E.D. & F.

Man Company, brokers of sugar, cocoa, molasses and coffee beans. Man is based in London, and has offices in 35 countries. Their U.S. headquarters are currently in Manhattan, but they will move to Miami in January as it is closer to the epicenter of their South American sugar business. The E.D. & F. Man Company has a multi-year agreement with the Mexican gov-


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ernment to produce sugar, but they also buy the commodity from several other countries both north and south of the equator. The sugar is loaded on vessels, and in the northeast is brought into the Port of Albany for distribution. Barrett transports the cargo (packaged in "super sacks") from the port to our newest distribution center, a 350,000 square foot food-grade facility in Albany.

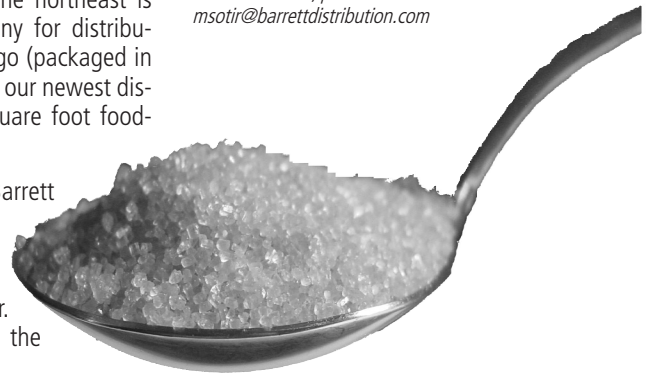
Both E.D. & F. Man and Barrett Distribution are companies that place a very high value on maintaining impeccable sanitation in the distribution center. Barrett's superior rating from the

American Institute of Baking (AIB) in all of our food grade operations helped secure this business. Because Man embraces these same sanitation standards, this partnership is dedicated to the highest level of food safety and security.

The 35-door Selkirk facility sits adjacent to the CSX Selkirk railyard, the main CSX hub in the northeast. The combination of highway access, proximity to the Selkirk rail yard, and Barrett's proven performance makes us the premier provider in the region for customers who need rail service as part of their supply chain strategy.

Barrett looks forward to a long relationship with E.D. & F. Man, and is proud to add them to our impressive roster of clients. 

For more information about our newest distribution center in Selkirk, please contact Mark Sotir at msotir@barrettdistribution.com



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